


















Full list of course material available

List current as at 17 April 2012

Title	Description	Year	Hardcopy	Softcopy	Contents
ACC Essentials	Get an essential understanding of ACC with this invaluable course paper which covers tips, traps and pitfalls for ACC for the unwary. TEO have worked closely with the ACC to put this paper together. Ideal for those who deal with ACC matters or a refresher	2008		✓	
Associated Persons	A full understanding of recent associated persons rules is critical to making sound business decisions or providing good advice. Ideally suited to those at intermediate to senior level within accounting or legal firms.	2009		✓	
Business Structures	When did you last review your client's business structures? It's timely now, considering many recent legislative changes will have impacted on their effectiveness or not.	2011	✓	✓	
Companies, Partnerships and Trusts	Bewildered by the choice of business structures? This paper focuses on realising the potential of a carefully chosen and frequently reviewed business structure.	2009		✓	
Companies	Practical course covering company tax issues such as overdrawn current accounts, LTCs, PAYE vs shareholder salaries, amalgamations & subvention payments, different company structures and more	2012	✓	✓	
Company Tax	Learn the latest company tax issues that most professionals need to understand, plus what practical impact Government changes to Companies will mean.	2010	✓	✓	
Company Tax	Gain critical knowledge, practical solutions and fresh updates to ensure your clients survive and thrive in tough times	2011	✓	✓	
Exiting, Succession & Protection	Relying on selling your business to fund your retirement or next venture? Read about what you need to do to successfully manage the succession/exiting process	2010	✓	✓	
Family Trust Accounting	Covers family trust taxation, non-financial records, administration and management of family trusts and relevant case law.	2007		✓	
Farm Accounting	David Russell (farm accounting guru) covers various aspects of rural sector accounting, taxation and business advice which demands special attention.	2010	✓	✓	
FIFs & CFCs	This material guides you through the FIF regime, from working out whether the rules apply, to completing the calculations.	2010	✓	✓	
GST Update	Gain an overview of GST Changes and developments in the last 7 years that could impact you	2010	✓	✓	
Land Transactions for the Modern Era	Understand how and when land sales are taxed, and learn how new rules for Associated Persons apply.	2010	✓	✓	
Limited Partnerships	Practitioners have initially dismissed this fairly new business structure, but this course paper illustrates where it can be a viable option for clients. This course paper may might just change your mindset about using this business structure a lot more	2009		✓	

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Livestock Tax Valuation	Examines theory and mechanics of the scheme for all various methods in livestock tax valuation. The paper covers important considerations and factors when choosing elections/methods. The technical course paper would benefit rural practitioners	2008		✓	
Look Through Companies	This course will help with the possibilities and pitfalls with properly structuring affairs for you and your clients. You will learn about the updated rules, lessons learnt from 2011 elections and more	2012	✓	✓	
PIEs & FIFs	This paper considers the issues that arise when investing in PIEs (Portfolio Investment Entities), Fair Dividend rate (FDR) approach and contrasts this against the other options available.	2009		✓	
Property (Relationships) Act	Focussing on the effect of relationship property law on asset and liability structuring and management, with particular reference to discretionary family trusts, small to medium sized businesses and professional practices.	2009		✓	
QC & LTC Options	Covers finalised changes and is heavily focused on the options for existing LAQCs and QCs including the new Look Through Company "LTC" regime.	2011	✓	✓	
Repairs and Maintenance	This course seeks to help distinguish whether an item of expenditure is for repairs and maintenance or a capital improvement.	2011	✓	✓	
Rural Tax Issues	Get updated on both complex and simple tax issues which impact farming clients	2011		✓	
Tax Compliance	This paper covers the basics of GST, Income, Deductions, FBT, Depreciation and Provisional Tax, with practical case studies included	2010	✓	✓	
Tax Issues for Rental Properties	The Government's Budget will have an impact on rental properties during the next 12 months as various tax changes kick in, starting 1 October with the GST rate increase and the removal of tax depreciation on buildings next year.	2010	✓	✓	
Tax Losses	Are you due a tax deduction? Can I claim a loss on my investment in a failed finance company? Get the answer to these and other tax losses questions with this paper.	2009		✓	
Tax on Investment Income	A wide range of investment issues are covered, including FIFs, CFCs, PIEs, Financial arrangements and investment in overseas property.	2011	✓	✓	
Tax Update 2011	From the latest tax and GST changes to buildings and depreciation and much more.	2011	✓	✓	
Tax Update 2012	Don't get caught out – Learn how to tackle various changes – general application of tax legislation changes, relevant tax cases, and IRD rulings & policy developments	2012	✓	✓	
Top 10 GST/FBT Issues	Learn how to navigate 10 common GST/FBT issues that can cause you uncertainty and costly mistakes for clients	2011	✓	✓	
Top 10 Tax Issues	Based upon literally hundreds of tax questions, TEO has designed this course paper to tackle the top 10 areas of tax you must. Tax Issues surrounding land, income tax, Qualifying Companies, GST and FBT.	2009		✓	
Top 10 Tax Issues	We've collated the top 10 tax issues with practical advice on how you should tackle them.	2010	✓	✓	
Top Tax Issues	This course covers current issues ranging from problems with zero rating of land transactions and change of use adjustments under the new GST rules, to the impact of Penny & Hooper and lots in between...	2011	✓	✓	
Trust Best Practice	Achieve a high level of trust standards and best practice administration, plus practical case study examples, tips and templates.	2010	✓	✓	
Trustees Guide	This course paper is an excellent guide for anyone who is a trustee or considering contemplating to be a trustee. You will find included useful checklists, tips and handy templates to apply straight away.	2008		✓	

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Trusts & Estates	Designed for those who deal with trusts i.e. accountants, lawyers, professional trustees etc. This course paper condenses relevant trust cases and law in to one handy training resource. Plus gain invaluable trust advice and tips.	2009		✓	
Trusts Under Siege	This paper covers numerous trust developments you need to be aware of and practical advice on how to meet your obligations when giving advice or managing and administering trusts/estates for clients	2011	✓	✓	